Mr. Jagdish Bajaj  
Chief Financial Officer  
Aditya Birla Fashion and Retail Limited  
701-704, 7th Floor,  
Skyline Icon Business Park, 86-92,  
Off. Andheri – Kurla Road,  
Andheri (East),  
Mumbai – 400 059, India  

August 31, 2018  

Kind Attn: Mr. Jagdish Bajaj, Chief Financial Officer  

Dear Sir,  

Re: Rating Letter for Aditya Birla Fashion and Retail Limited  

India Ratings and Research (Ind-Ra) has rated Aditya Birla Fashion and Retail Limited’s (ABFRL) proposed non-convertible debentures (NCDs) as follows:  

<table>
<thead>
<tr>
<th>Instrument Type</th>
<th>Size of Issue (million)</th>
<th>Rating/Outlook</th>
<th>Rating Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proposed NCDs</td>
<td>INR3,000</td>
<td>Provisional IND AA/Stable</td>
<td>Assigned</td>
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</tbody>
</table>

The NCD proceeds shall be utilised solely for the purpose of refinancing of the existing debt, meeting long-term working capital requirements and funding other purposes in the normal course of business.  

The rating is provisional and shall be confirmed upon the sanction and execution of loan documents for the above facilities by ABFRL Ltd to the satisfaction of Ind-Ra.  

In issuing and maintaining its ratings, India Ratings relies on factual information it receives from issuers and underwriters and from other sources India Ratings believes to be credible. India Ratings conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security.  

The manner of India Ratings factual investigation and the scope of the third-party verification it obtains will vary depending on the nature of the rated security and its issuer, the requirements and practices in India where the rated security is offered and sold, the availability and nature of relevant public information, access to the management of the issuer and its advisers, the availability of pre-existing third-party verifications such as audit reports, agreed-upon procedures letters, appraisals, actuarial reports, engineering reports, legal opinions and other reports provided by third parties, the availability of independent and competent third-party verification sources with respect to the particular security or in the particular jurisdiction of the issuer, and a variety of other factors.  

Users of India Ratings’ ratings should understand that neither an enhanced factual investigation nor any third-party verification can ensure that all of the information India Ratings relies on in connection with a rating will be accurate and complete. Ultimately, the issuer and its advisers are responsible for the accuracy of the information they provide to India Ratings and to the market in offering documents and other reports. In issuing its ratings India Ratings must rely on the work of experts, including independent auditors with respect to financial statements and attorneys with respect to legal and tax matters. Further, ratings are inherently forward-looking and embody assumptions and predictions about future events that by their nature cannot be verified as facts.
As a result, despite any verification of current facts, ratings can be affected by future events or conditions
that were not anticipated at the time a rating was issued or affirmed.

India Ratings seeks to continuously improve its ratings criteria and methodologies, and periodically
updates the descriptions on its website of its criteria and methodologies for securities of a given type. The
criteria and methodology used to determine a rating action are those in effect at the time the rating action
is taken, which for public ratings is the date of the related rating action commentary. Each rating action
commentary provides information about the criteria and methodology used to arrive at the stated rating,
which may differ from the general criteria and methodology for the applicable security type posted on the
website at a given time. For this reason, you should always consult the applicable rating action commentary
for the most accurate information on the basis of any given public rating.

Ratings are based on established criteria and methodologies that India Ratings is continuously evaluating
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that you are responsible for communicating the contents of this letter, and any changes with respect to the
rating, to investors.

It will be important that you promptly provide us with all information that may be material to the ratings
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Rating Watch due to changes in, additions to, accuracy of or the inadequacy of information or for any
other reason India Ratings deems sufficient

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India Ratings and you or between India Ratings and any user of the ratings.

In this letter, “India Ratings” means India Ratings & Research Pvt. Ltd. and any successor in interest.

We are pleased to have had the opportunity to be of service to you. If we can be of further assistance,
please contact the undersigned at +91 22 4000 1700.

Sincerely,

India Ratings

[Signature]
Rakesh Valecha
Senior Director

[Signature]
Abhishek Bhattacharya
Director

Aditya Birla Fashion & Retail Limited
31st August 2018